

**2019 PTAC Matchmaker Buyers Guide as of 10/17/2019**

<b>Prime/Agency</b>	<b>Description</b>	<b>Needs</b>	<b>Website</b>
<b>Alstom Transportation, Inc.</b>	Those who are known to deliver the highest quality, most innovative and cost-efficient products to market in a reliable, ethical and timely fashion are acknowledged and supported through Alstom Alliance. Rigorous, demanding, and ultimately enriching, the Alstom Alliance rewards enterprising suppliers with all of the benefits associated with working for the world's leading multi-specialist railway systems and services provider. As of early 2018, Alstom welcomes around 40 suppliers into the Alstom Alliance program.	Electrical suppliers, Metallics, Interiors, Sub systems	<a href="https://www.alstom.com/suppliers">https://www.alstom.com/suppliers</a>
<b>Christa Construction LLC</b>	Christa Construction is a professional construction company that provides construction services including Construction Management, Pre-Construction Planning, Pre-construction, General Construction, Estimating, Scheduling, Program Management, Facilities Management, Design/Build and Real Estate and Development. Christa Construction one of New York State's premier builders and construction managers with a focus on project management, quality work, and client satisfaction.	Site work, Concrete, Masonry, Wood Framing, Finish Carpentry, Roofing/Siding, Drywall, Painting, Mechanicals.	<a href="https://www.christa.com/">https://www.christa.com/</a>
<b>City of Rochester - Purchasing</b>	Municipal Government	Public Works, Economic Development subcontracting and Prime contracting. Professional Services and Construction Consulting Contracts, Commodity Goods and Services Vending Contracts, and Term Service Contracts.	<a href="http://www.cityofrochester.gov/purchasing/">http://www.cityofrochester.gov/purchasing/</a>
<b>CONTINENTAL SERVICE GROUP, Inc., dba ConServe</b>	Since ConServe's inception in 1985, we have made our mark in higher education specializing in providing accounts receivable management services for colleges and universities, guaranty agencies and private lenders. In our annual Client Report Card (satisfaction survey), 97% of our Clients rate our overall performance above average or excellent. Our passion for ethics, compliance and Client satisfaction is The ConServe Advantage®.	ConServe is looking to partner with small business, especially HUBZone certified, small disadvantaged business and service-disabled veteran-owned businesses that can provide the following NAICS codes: 423420, 492110 (Office Supplies & Equipment) 561490 (Information) 541690, 561320, 561410 (Consulting) 323119 (Printing) 722320, 532299, 561740, 541612, 561990 (Misc.) 541512 (IT Services & Supplies) 541512, 511120, 519130, 541840 (Advertising & Recruiting)	<a href="http://www.conserve-arm.com/contact-us/supplier">http://www.conserve-arm.com/contact-us/supplier</a>

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<b>County of Monroe - Purchasing and Central Services</b>	The Monroe County Division of Purchasing and Central Services is the primary organization within the County authorized to issue public bids, requests for quotations, requests for proposals/qualifications (RFPs), along with processing and releasing purchase orders. The County is comprised of a number of diverse operating units including the Greater Rochester International Airport, Department of Public Health, Social Services, Environmental Services, Parks, Department of Transportation, Facilities Management, Monroe Community Hospital, and the Office of the Sheriff which includes the Monroe County Jail and Correctional Facility.	Wide variety and often times substantial quantity of goods and services.	<a href="http://ww2.monroecounty.gov/purch-index.php">Http://ww2.monroecounty.gov/purch-index.php</a>
<b>CUBRC, Inc.</b>	CUBRC is a leading Research, Development, Testing and Systems Integration company specializing in the areas of: Data Science & Information Fusion, Chemical, Biological & Medical Sciences, and Aeronautics.	Precision machining services, large and small size parts, one off parts, lab supplies, MRO supplies	<a href="http://www.cubrc.org">www.cubrc.org</a>
<b>Defense Logistics Agency - Land &amp; Maritime</b>	DLA Land and Maritime is the headquarters for DLA's Land and Maritime Supply Chains with over 2,500 employees in 37 locations around the world. It manages 1.9 million items, and supports more than 15,000 customers throughout the military services, civil agencies and other DoD organizations. DLA Land and Maritime awards over 660,000 contracts annually, supports more than 2,000 weapon systems, and handles more than 9 million orders annually, with FY16 sales topping \$3.4 Billion.	Wide variety of items needed to support the warfighter and military operations. All manufacturers.	<a href="http://www.dla.mil/SmallBusiness/">http://www.dla.mil/SmallBusiness/</a>
<b>DiMarco Constructors</b>	Established in the early 1900s as a general contractor, DiMarco Constructors is a full-service general contractor and construction management company based in Rochester, NY. DiMarco Constructors offers both local and national clients services in pre-construction, project management and design/build.	GC interested in subcontractors who perform general trades, electrical, HVAC, sprinkler & plumbing. Also interested in vendors who complete services such as design, testing, surveying and other construction related services.	<a href="http://www.dimarcoconstructors.com">www.dimarcoconstructors.com</a>

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<b>Dormitory Authority of the State of New York (DASNY)</b>	DASNY has a broad knowledge and a breadth of expertise based on more than 70 years of delivering on behalf of our clients. As a national leader in the municipal bond market and one of its most prominent public builders, DASNY sets the tone for project delivery. DASNY is a leader in sustainable construction, and ensures the participation of minority-, women-, and service-disabled, veteran-owned businesses through every step of the construction process. We also partner with a wide variety of professional service providers. At DASNY, we are seizing the opportunity to evolve to meet the needs of our clients.	Various construction and professional services.	<a href="https://www.dasny.org/services/diversity-inclusion">https://www.dasny.org/services/diversity-inclusion</a>
<b>E. Smith Contractors, LLC</b>	Founded in 2013, E. Smith Contractors, LLC has grown to be one of the most recognized minority-owned construction company in Central NY. We pride ourselves on being an award winning local builder with national reach. Our team has a diverse mix of highly specialized and technical members who are experts in their field, including engineering, architecture, and virtual design.	Construction management, general contractor Services, remodels/renovations, restorations upgrades, additions, selective demolition, structural demolition services, deconstruction, post construction cleaning and maintenance services.	<a href="http://Esmithcontractors.com">http://Esmithcontractors.com</a>
<b>Ecology &amp; Environment, Inc./ Ecology and Environment Engineering and Geology PC</b>	We are a global network of innovators and problem solvers, dedicated professionals and industry leaders in scientific, engineering, and planning disciplines working together with our clients to develop technically sound, science-based solutions to the leading environmental challenges of our time.	Environmental analytical services; Environmental drilling services; Environmental engineering services; Geotechnical laboratory services; Geotechnical/soil boring and testing; Aerial topographic surveying; GIS professional services; Geophysical/explosive ordnance disposal (EOD) surveys; Remedial action/removal services; Hazardous IDW disposal services; Limited construction services; Revegetation/restoration services; Rental of field offices, command posts, equipment, services; Photogrammetry/aerial photography/audiovisual productions; and Provision of expert witnesses and special consultants.	<a href="http://www.ene.com/">http://www.ene.com/</a>
<b>General Electric Global Research Center</b>	The GE Global Research Lab partners with the GE businesses to develop cost-effective technologies and explore the technical feasibility of advancements in electricity, healthcare, the electrical grid, power products and biological advances.	Small business, women owned, veteran owned businesses for engineering services, commodities to be utilized by GE Global Research.	<a href="https://www.geglobalresearch.com/">https://www.geglobalresearch.com/</a>
<b>Hueber-Breuer Construction Company, Inc.</b>	Founded in 1880 and currently managed by the fifth and sixth generations, Hueber-Breuer Construction is the largest, continuously operating, family-owned General Construction / Construction Management Company in Central New York.	Various construction related subcontracting.	<a href="http://www.hueber-breuer.com/">http://www.hueber-breuer.com/</a>

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<b>Ivoclar Vivadent INC.</b>	Ivoclar Vivadent Inc. manufactures and sells dental products for dentists and dental laboratory technicians in the United States and Canada.	Construction, product fulfillment	<a href="http://www.ivoclarvivadent.com">www.ivoclarvivadent.com</a>
<b>L3Harris - Communication Systems</b>	Around the world, warfighters and first responders look to Harris for mission-critical communications solutions that give them a clear advantage – making them safer, faster and more effective. Harris systems support mission agility and information dominance through the industry's best-in-class technologies, proven interoperability, optimized Size, Weight and Power and software-defined architectures.	Various	<a href="https://www.harris.com/suppliers/supplier-diversity">https://www.harris.com/suppliers/supplier-diversity</a>
<b>L3Harris- Space and Airborne Systems</b>	Harris, Space and Intelligence Systems business designs, manufactures and integrates systems for Earth and space observation and for satellite communications. Our expertise encompasses advanced sensors, specialty components, and ground receiving and high-volume processing systems. Our analytical tools help users make more informed decisions. We develop efficient enterprise architectures, applying our decades of experience integrating critically important systems and our in-depth understanding of our customers' missions. We help sustain complex systems for cost-effective life-cycle management and future growth	Various	<a href="https://www.harris.com/suppliers/supplier-diversity">https://www.harris.com/suppliers/supplier-diversity</a>
<b>LeChase Construction</b>	Well recognized for its commitment to safety, quality, innovation and diversity, and with more than 70 years' experience, LeChase ( <a href="http://www.lechase.com">www.lechase.com</a> ) is one of the area's top contractors. LeChase's consistent stability and growth in many industry sectors stems from the dedication and hard work of the entire organization—allowing a broad range of services and the ability to provide local delivery. Having successfully completed projects throughout the U.S. and abroad, and with strategic alliances, mobile job teams and regional operational support, LeChase can dedicate the right resources to your specific project needs.	LeChase regularly procures the following construction trades: Demolition, Fireproofing, HVAC, Plumbing, Electrical, Painting, Waterproofing, Signage, Masonry, Structural Steel/Misc. Metals, Architectural Woodwork, Fabric/Folding Partitions, Windows/Glass & Glazing, Sprinklers/Fire Protection, Window Treatments, Site work, Roofing, Surveying Services, Landscaping, Asbestos Abatement, Janitorial Services, Tile/Stone, Flooring, Concrete, Drywall, Framing & Ceilings, Doors/Frames/Hardware, Miscellaneous Specialties, Construction Supplies, Toilet Partitions/Accessories, Trucking Services	<a href="https://www.lechase.com/about-lechase/diversity/">https://www.lechase.com/about-lechase/diversity/</a>
<b>Moog, Inc.</b>	Over fifty years ago, we started as designer and supplier of aircraft and missile components. Today, our motion control technology enhances performance in a variety of markets and applications, from commercial aircraft cockpits, to power-generation turbines, to Formula One racing, to medical infusion systems.	Frequently purchased from supplier NAICS codes: - 332710 Machine Shop - 334419 Transducers - 332813 Electroplating/special processes - 33441x Electronic Components	<a href="http://moog.com">Http://moog.com</a>

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<b>Niagara Frontier Transportation Authority (NFTA)</b>	The NFTA is responsible for air and surface transportation in Erie and Niagara Counties in New York State. NFTA businesses include Metro Bus and Rail, Metro-link, ADA Paratransit system, Buffalo Niagara International Airport, Niagara Falls International airport, transportation centers in Buffalo and Niagara Falls, and property management throughout both counties.	The NFTA looks for the following vendors: Construction, Architects, Environmental Remediation, Consulting, Computer Hardware and Software, Diesel Fuel and Gasoline, Vehicles, Vehicle Parts, Uniforms, Safety Shoes, Graphic Supplies, Printing, Rail Parts and Supplies, Bus Parts and Supplies, Safety and First Aid Supplies and Fire Fighting Supplies.	<a href="http://www.nfta.com/">http://www.nfta.com/</a>
<b>Northrop Grumman - Mission Systems</b>	Northrop Grumman is a leading global security company providing innovative systems, products and solutions in autonomous systems, cyber, C4ISR, space, strike, and logistics and modernization to customers worldwide. With approximately 85,000 employees in all 50 states and in more than 25 countries	Review the Northrop Grumman website, <a href="http://www.northropgrumman.com">www.northropgrumman.com</a> , to become familiar with Northrop Grumman's product lines and to determine which business units or programs to market. Complete the on line Supplier Information Form. This form begins the supplier review process and allows us to route this information to the correct business unit.	<a href="http://www.northropgrumman.com/suppliers/Pages/DoingBusiness.aspx">http://www.northropgrumman.com/suppliers/Pages/DoingBusiness.aspx</a>
<b>Regional Transit Service (RTS)</b>	Public Bus Service in eight (8) counties in the Greater Rochester area: Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, Wyoming	Automobiles & Buses, Bus Shelters, Consultant Services, Employee Assistance Programs, Dental & Health Plans, In-House Medical Services, Financial Services: Accounting, Actuarial, Auditing, Pension Plan Management, Investment, Legal Services, Marketing and Advertising Services, Maintenance Services including: Garage Door Repairs, HVAC Services, Regional Vehicle Maintenance, Maintenance & Garage Equipment, Office Supplies, Office Equipment, Printing, Security Guard Services, Signs & Signage, Tires	<a href="https://www.myrts.com/Do-Business-With-Us/Procurement">https://www.myrts.com/Do-Business-With-Us/Procurement</a>
<b>Rochester City School District</b>	It is the goal of the Purchasing Department to obtain the best value for goods and services for the students, teachers, administration, and staff of the District to the best of our ability. The Purchasing Department always strives to obtain goods and/or services of the right quality, in the right quantity, at the right price, from the right source, with delivery at the right time. In doing so, the Purchasing Department contributes to the success of the educational process.	Various	<a href="https://www.rcsdk12.org/domain/70">https://www.rcsdk12.org/domain/70</a>
<b>Rochester Schools Modernization Program</b>	In December 2014, the Governor of the State of New York signed the Legislation for Phase 2 with a total value of \$435 million with \$297 million in estimated "hard" construction expenses and \$137 million in design, management, technology implementation, financing, and other "soft" incidental program expenses. With upcoming Phases 3 and 4, the Rochester Schools Modernization Program is expected to total approximately \$1.2 billion. It is the largest public works project in Rochester's history.	M/W/D/SBE trade contractors and suppliers related to all aspects of construction and architectural design and engineering	<a href="https://www.rcsdk12.org/rsmp">https://www.rcsdk12.org/rsmp</a>

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<b>SGTR, LLC</b>	We are a full-service construction company that specializes in federal contracting. We are an award-winning business, recognized for fostering innovation, embracing new technology, and making a difference for clients, our diverse group of employees and our communities.	Construction management, general contractor Services, remodels/renovations, restorations upgrades, additions, selective demolition, structural demolition services, de-construction, post construction cleaning and maintenance services.	<a href="http://sgtrllc.com/subcontractors/">http://sgtrllc.com/subcontractors/</a>
<b>Sikorsky a Lockheed Martin Company</b>	Lockheed Martin is a large corporation made up of multiple business areas and supports thousands of programs. Headquartered in Bethesda, Maryland, Lockheed Martin is a worldwide global security, aerospace and information technology company that is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.	Various	<a href="https://www.lockheedmartin.com/en-us/suppliers.html">https://www.lockheedmartin.com/en-us/suppliers.html</a>
<b>SUNY Geneseo</b>	Four-year public liberal arts college	Audio visual equipment, custodial supplies and equipment, electrical supplies, general contractors (small projects), glass services, hazardous waste disposal, heating/cooling supplies, laboratory supplies and equipment, landscaping supplies, medical supplies, plumbing supplies, printing services, tank gases, window treatments.	<a href="http://www.geneseo.edu/purchasing">www.geneseo.edu/purchasing</a>
<b>The Pike Company/Lecesse Construction Services</b>	The Pike Companies is a fifth generation construction business founded in 1873. We operate two companies - The Pike Company and Lecesse Construction Services. We specialize in construction management and general construction. We construct everything except single residential houses. We continue to set the standard for quality, professionalism, and innovation as a trusted consultant to create value and provide productive solutions to our clients.	All construction related scopes of work.	<a href="http://www.thepikecompanies.com">www.thepikecompanies.com</a>
<b>The Raymond Group</b>	The Raymond Corp designs and builds electric lift trucks. We provide technologies, systems and solutions that bring day-to-day warehouse and distribution operations to a new level of performance. The Raymond Corp is a large prime contractor.	HUBZone certified, Small Disadvantaged businesses, Woman Owned business and Veteran/Service Disabled Veteran businesses that can provide NAICS code 332710 (Machine shop) or 334419 (Other Electronic Component Manufacturing)	<a href="http://www.raymondcorp.com">http://www.raymondcorp.com</a>

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<b>Turner Construction</b>	Turner is a North America-based, international construction services company and is a leading builder in diverse market segments. The company has earned recognition for undertaking large, complex projects, fostering innovation, embracing emerging technologies, and making a difference for their clients, employees and community. With a staff of 10,000 employees, the company completes \$12 billion of construction on 1,500 projects each year. Turner offers clients the accessibility and support of a local firm with the stability and resources of a multi-national organization.	Various construction related fields.	<a href="http://www.turnerconstruction.com/sub-contractors">http://www.turnerconstruction.com/sub-contractors</a>
<b>Ultra Electronics/Flight Line Systems</b>	Manufacturer of ASW Radio Receivers, Aircraft Instrumentation, Gyroscopes, Test Systems, HUMS for Aircraft.	We currently outsource Machining/Sheet Metal Fabrication. PCB assemblies. Procure COTS items i.e. Connectors, Hardware, Components. Etc.	<a href="https://www.ultra-fei.com/suppliers">https://www.ultra-fei.com/suppliers</a>
<b>Ultralife Corporation</b>	Ultralife services commercial and military battery business and has expanded to include custom engineering design and services, tactical communications systems and a wide range of power accessories for global government and defense markets.	Ultralife is looking for suppliers of PCBAs, battery cans (stainless steel), flexible circuits, over molded cables, stamped metal components, and glass to metal seals.	<a href="https://www.ultralifecorporation.com">https://www.ultralifecorporation.com</a>
<b>University of Rochester Medical Center (URMC)</b>	Providing quality support for the purchasing needs of the University Community and Strong Health System	Various	<a href="https://www.urmc.rochester.edu/purchasing/">https://www.urmc.rochester.edu/purchasing/</a>
<b>University of Rochester - Purchasing</b>	Welcome to Purchasing and Supply Chain. Our mission is providing quality support for the purchasing needs of the University Community and Strong Health System.	Various	<a href="https://www.urmc.rochester.edu/purchasing/">https://www.urmc.rochester.edu/purchasing/</a>
<b>US Air Force - 914th Air Refueling Wing</b>	Government agency.	Construction firms; Office Supplies; Maintenance Products & Service Providers	<a href="https://www.airforcesmallbiz.af.mil/Small-Business/Locate-Specialist/">https://www.airforcesmallbiz.af.mil/Small-Business/Locate-Specialist/</a>
<b>US Department of Veterans Affairs - VISN 2</b>	VA's five core values underscore the obligations inherent in VA's mission: Integrity, Commitment, Advocacy, Respect, and Excellence. The core values define "who we are," our culture, and how we care for Veterans and eligible beneficiaries. Our values are more than just words – they affect outcomes in our daily interactions with Veterans and eligible beneficiaries and with each other. Taking the first letter of each word—Integrity, Commitment, Advocacy, Respect, Excellence—creates a powerful acronym, "I CARE," that reminds each VA employee of the importance of their role in this Department. These core values come together as five promises we make as individuals and as an organization to those we serve.	Construction, A/E Services, Medical Products, Supplies & Services, Medical Equipment Service and Maintenance, Equipment Repairs	<a href="http://www.visn2.va.gov/ms/nca/index.asp">http://www.visn2.va.gov/ms/nca/index.asp</a>

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WPS	<p>WSP is one of the world's leading engineering professional services consulting firms. We provide services to transform the built environment and restore the natural environment. Our expertise ranges from environmental remediation to urban planning, from engineering iconic buildings to designing sustainable transport networks, and from developing the energy sources of the future to creating innovations that reduce environmental impact. We have approximately 34,000 employees, including engineers, technicians, scientists, architects, planners, surveyors, program and construction management professionals, and various sustainability experts, in more than 500 offices across 40 countries worldwide.</p>	<p>WSP seeks support in the Professional Services market. We provide technical and strategic advice to clients in the Transportation &amp; Infrastructure, Property &amp; Buildings, Water and Environment, Energy, and Program Management sectors. Subcontracting needs include engineers, advisors, technicians, scientists, architects, surveyors, and environmental specialists, as well as other design, program and construction management professionals.</p>	<p><a href="http://www.wsp.com/en-US">www.wsp.com/en-US</a></p>